

FNS40815 Certificate IV in Finance and Mortgage Broking



Are you looking for a career in the finance and mortgage broking industry?

The FNS40815 Certificate IV in Finance and Mortgage Broking is ideal for both new entrants and industry professionals seeking formal qualifications to meet ASIC's requirements.

About this Qualification

This Certificate IV course is recognised by, and meets the membership requirements for the industry associations – Mortgage and Finance Association of Australia (MFAA) and the Finance Brokers Association of Australia (FBAA). The course is nationally accredited and meets ASICS RG 206 education requirements.



What You'll Learn

Walker & Miller Training's Certificate IV program has been developed by industry specialists to teach you the practical skills, knowledge and tools necessary to become a successful broker.

You'll learn how to:

- Present broking options to your clients
- Prepare loan applications on behalf of your clients
- Comply with industry codes of practice
- Develop relationships with third party referrers

Study Options

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| <p>3 day Face-to-Face Workshop Facilitated by experienced trainers with 20+ years in the industry. Our most popular option - Available in Sydney, Melbourne, Brisbane & Perth. See our website for dates or call us on 1300 136 947.</p> | <p>Distance Education The Home Study Manual or E-Learning Kit options allow you to work through the material at your own pace. Email and telephone support is available to assist you.</p> | <p>Recognition of Prior Learning (RPL) If you have 2 years of lending experience, you may apply for your qualification via our simple and straightforward RPL application. A great option for banking professionals.</p> |
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Course Outline

The FNS40815 Certificate IV in Finance and Mortgage Broking requires 12 units of competency:

Core Units

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| FNSFMB401 | Prepare loan application on behalf of finance or mortgage broking clients |
| FNSFMB402 | Identify client needs for broking services |
| FNSFMB403 | Present broking options to client |
| FNSINC401 | Apply principles of professional practice to work in the financial services industry |
| FNSINC402 | Develop and maintain in-depth knowledge of products and services used by an organisation or sector |
| FNSCRD301 | Process applications for credit |
| FNSFMK505 | Comply with financial services legislation and industry codes of practice |
| BSBITU306 | Design and produce business documents |

Elective Units

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| BSBCUS301 | Deliver and monitor a service to customers |
| BSBWOR501 | Manage personal work priorities and professional development |
| FNSSAM403 | Prospect for new clients |
| FNSCUS501 | Develop and nurture relationships with clients, other professionals and third party referrers |

Assessments

To achieve your qualification you will complete a combination of loan scenario case studies, written exercises and on-line multiple choice questions corresponding with the training material. There are no exams and you will have six months to submit your assignments.

Investment Fees

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| Face to Face Workshop | \$1,295 |
| Distance Education | \$845 for Home Study Manual (includes CD) \$695 for E-learning CD |
| Recognition of Prior Learning (RPL) | \$695 |

Contact Us for More Information or to Enrol

- Call our friendly training team on 1300 136 947
- Email us at info@brokertraining.com.au
- Or complete our enrolment form

WALKER AND MILLER TRAINING SERVICES

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